

## Public Private Partnerships

### 6. Procurement of PPP Projects Including Contract Management

<http://unctadsftportal.org/sftftoolkit/publicprivatepartnerships/chapter6/>

#### Summary

The purpose of this chapter is to guide authorities through the key stages of a typical PPP procurement process and outline how an authority decides to whom it will award the contract for the works, services or supplies.

Key Themes: Contracts – Standards – Incentives

The complexities of PPP contracts, such as risk allocation, project scope and financing structure, mean that the procurement process is rarely straightforward. The type of procurement procedure chosen will depend on these factors. While a fairly simple project could use an open tendering process, some PPPs may require a prolonged competitive dialogue with a range of bidders in order to conclude a deal. Once finalised, effective contract management is essential to ensure adequate performance standards from the outset.

